



# **Empathy in Action**

Engaging constituents when progress stalls

December 5, 2024

# Today's Speakers

*Meet our CX Experts*



**Jason  
Christensen**

Sr. Product Marketing  
Manager



**John Duckwitz**

Federal Market Lead,  
Granicus Experience  
Group



**Angy Peterson**

Vice President,  
Experience Services

# Housekeeping

What you need to know



## Chat

Use the Chat function to say hello to your peers!



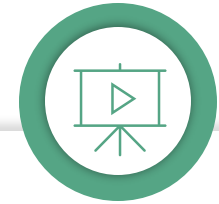
## Tech Issues

Try refreshing your browser or clearing cache to fix technical difficulties. For larger issues, reach out to us in the chat or at [marketingevents@granicus.com](mailto:marketingevents@granicus.com)



## Questions

Submit your questions using the Q&A function or in the feedback survey and we will follow up with you after the presentation.



## Presentations

The slide deck & recording will be sent in a follow-up email.



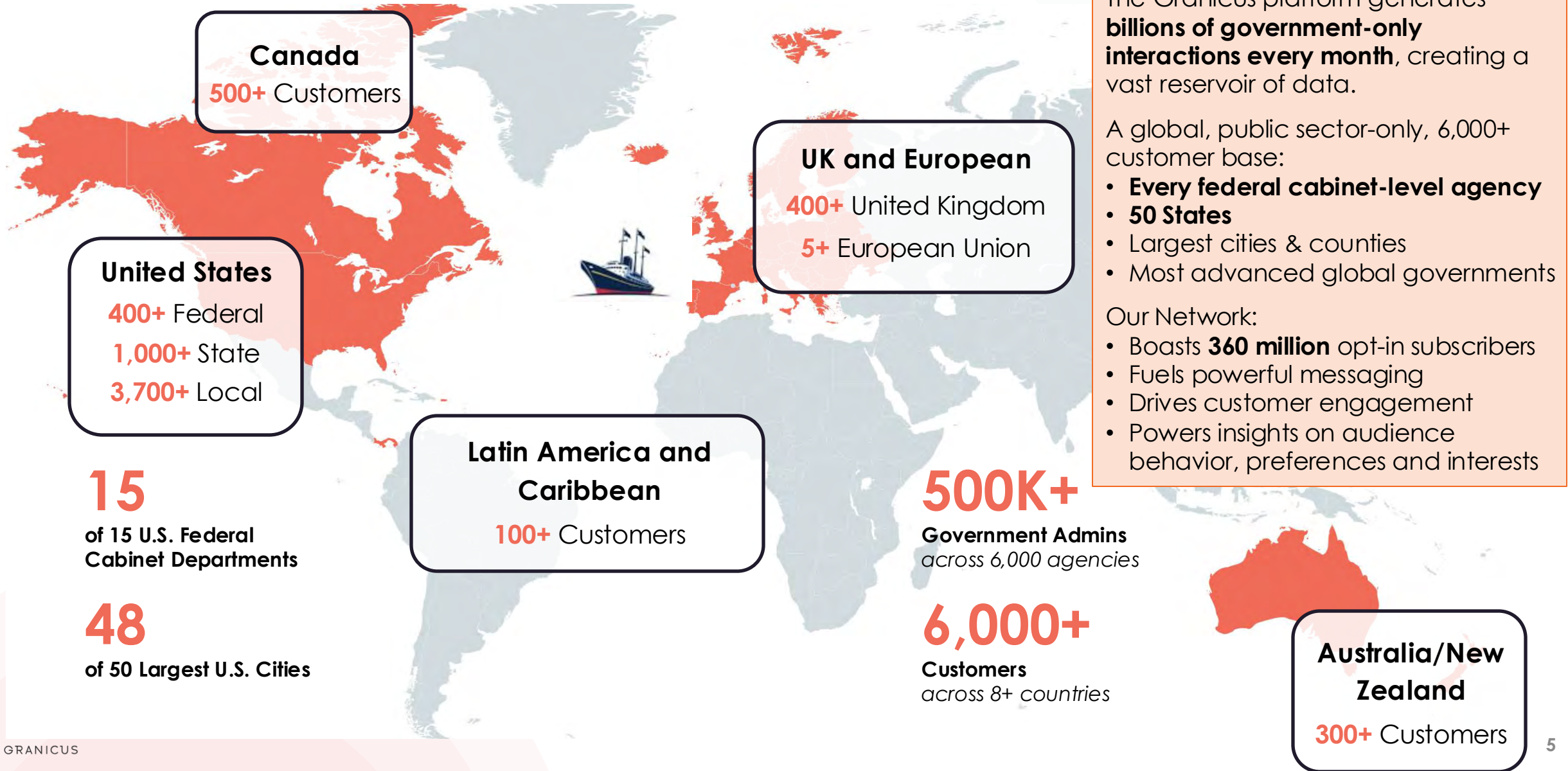
# Agenda

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## *Empathy in Action*

- Why we understand Government Experience
- Today's Key Takeaways
- Empathy in Action
- What's Next?

# Granicus understands Government Experience



The Granicus platform generates **billions of government-only interactions every month**, creating a vast reservoir of data.

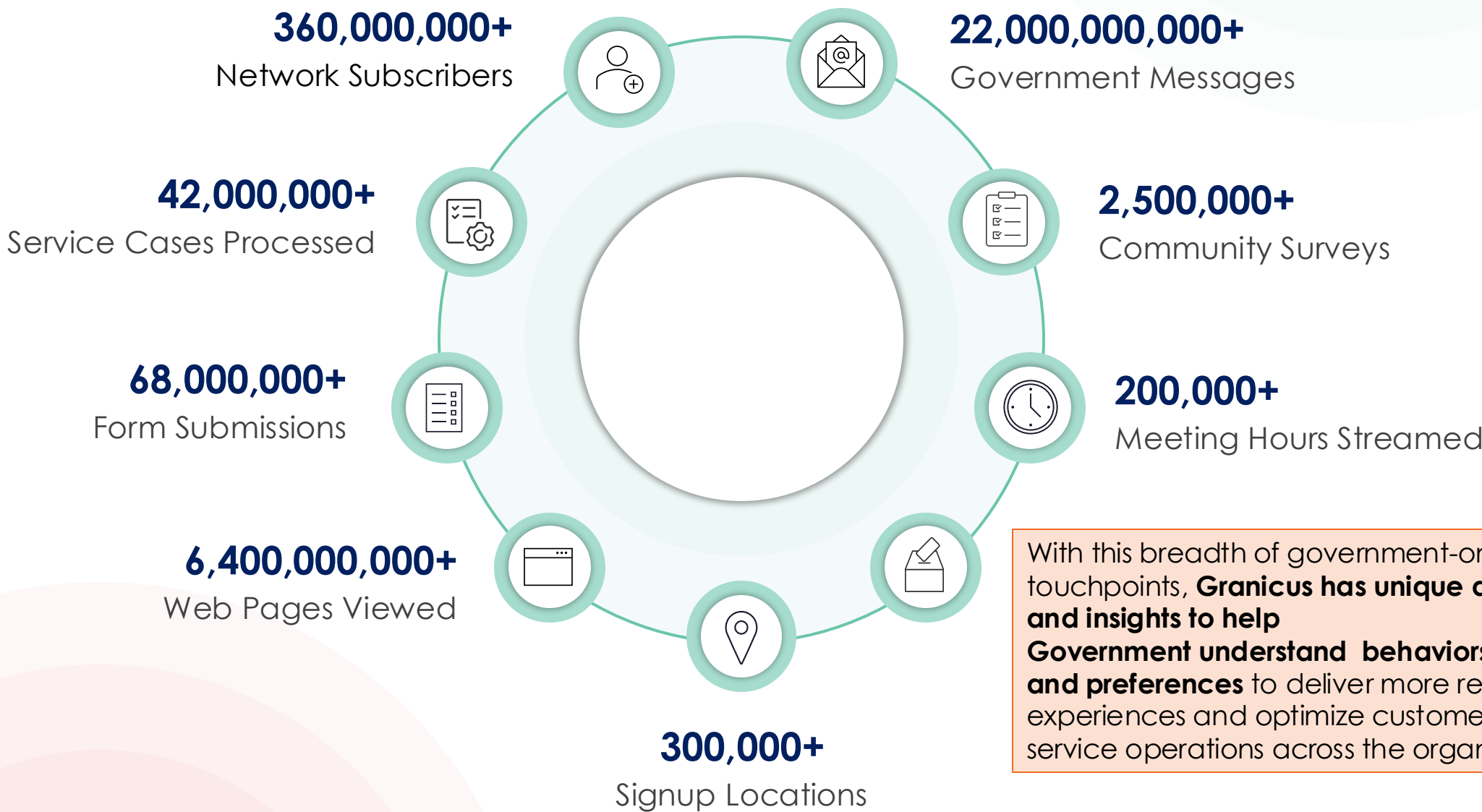
A global, public sector-only, 6,000+ customer base:

- **Every federal cabinet-level agency**
- **50 States**
- Largest cities & counties
- Most advanced global governments

Our Network:

- Boasts **360 million** opt-in subscribers
- Fuels powerful messaging
- Drives customer engagement
- Powers insights on audience behavior, preferences and interests

# The Granicus Platform is at the heart of Experience Delivery



With this breadth of government-only touchpoints, **Granicus has unique data and insights to help Government understand behaviors, trends and preferences** to deliver more relevant experiences and optimize customer service operations across the organization.







# Key Takeaways

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1. **Proactively map** your employee or customer experiences to understand where you can prevent disengagement during slowdowns and times of change
2. **Incorporate empathy** into touchpoints to demonstrate responsiveness and reliability to promote trust
3. **Use analytics** to gain actionable insights, measure impact, and refine strategy for more focused and effective efforts



<https://granicus.wistia.com/medias/t4qryhemxp>

Start: 02:48 (Angy Intro)

[Cut: 03:17-04:02]

Start: 04:03

End: 20:27

PowerPoint Slide Show - [Revolutionizing Enrollment]

**Angy Peterson**  
*Vice President, Experience Services*

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# What's Next?

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We know you're all tasked with doing more with less in times of change and anxiety. We would like to help you.

**Fill out the post-webinar survey to connect with the Granicus team.**

# Thank You

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Questions? Contact [info@granicus.com](mailto:info@granicus.com)