

# Longview, TX

## created a successful, digital resident service request management platform

1 to 1

communication between government and resident 15%

fewer phone calls after one year

per interaction (down from \$10/call) \$8K

saved in year one

#### **OVERVIEW**

The City of Longview, located in East Texas between Dallas and Shreveport, LA, was looking for ways to increase service to its residents, so the city council investigated a traditional 311 resident service center. They hired consultants to analyze the project's feasibility, including the necessary resources and projected costs, but soon realized a traditional service center (with agents answering live phone calls) would be too expensive. Instead, the city decided to use the Granicus 311 request management solution, which cultivated transparency, saved money, and reduced calls and in-person visits by 15% in the first year alone.

### SITUATION | IMPROVE CUSTOMER SERVICE, STAY IN BUDGET

Determined not to be discouraged, Justin Cure, information services manager at the City of Longview, saw an opportunity to implement a more sophisticated, digital 311 service instead, which would allow residents to report issues directly from a smartphone or the web. He wanted a solution that could:

- Integrate directly into Cityworks, their call center partner, for service request and work order management
- Reduce manual data entry
- Simplify intake of resident service requests
- Fit within the city's budget

#### SOLUTION | REDUCE COSTS, OPTIMIZE SERVICE FUNCTIONALITY

The City of Longview selected the Granicus 311 request management solution to manage and track service requests. Now, residents simply take a picture or video of their request, enter some basic information, and click 'submit' to send a service request to the city. This automatic 311 feedback loop streamlines the way the city manages interactions between staff and residents and enables real-time community updates.

#### RESULTS | INCREASED ACCESS AND COMMUNICATION

Longview's digital 311 resident service platform provides one-to-one communication between government and residents without additional staff resources. Residents can go online to pay water bills and traffic tickets, view trash/recycling pick up times, and register for parks and recreation activities, just to name a few services.

#### MUST HAVE SOLUTION

govService OneView

Within 12 months of the digital 311 app launch, 15% of the reports were submitted digitally and directly into Cityworks. Additionally, the new methods of communication resulted in no significant increase in total requests."

Justin Cure, Information Services Manager, City of Longview, TX

